

Bryan D Sanders
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EXPERIENCE

INSTALLS INC., Chandler, Arizona

November 2003 to October 2005

National Implementation Manager

- Responsible for all field employees, including managers. This included performance evaluations, training, support, and hiring and firing.
- Setting budgets for new offices. This includes the following: sales goals, proper number of employee's to reach those goals, company vehicles, etc...
- Locates and secures new properties. This includes all lease negotiations, furnishings, power, internet, phones, etc.
- Hiring and training all new managers.
- Training all new sales people.
- Insuring that all new markets/new programs are fully trained and equipped before there launch dates.
- Responsible for the P & L for all 11 markets.

General Manager

- Started Phoenix field office from ground up including securing property, lease negotiation, obtaining vehicles and staffing.
- Oversees installation contracts for 43 stores in Arizona
- Reviews and approves all expenses. Including company vehicle use, maintenance on vehicles, fuel accounts, licensing and insurance
- Responsible for reviewing and approving all new contracts
- Responsible for all sales training & supporting
- Manages all personnel issues, including performance evaluations, hiring and disciplinary actions, support, and termination.
- Responsible for setting and achieving all sales goals

MOBILTRAK, Chandler, Arizona

January 2001 to September 2003

Operations Manager

- Managed the workload in regards to importance:
- Scheduled all service calls prioritized by customer and issue.
- Managed all personnel issues, including performance evaluations, hiring and disciplinary actions, including termination.
- Managed manufacturing department to meet accurate timelines regarding production and installation schedules.
- Managed the transfer of product from manufacturing to production for final assembly and installation.

- Managed all personnel issues, including performance evaluations, hiring and disciplinary actions, including termination.
- Responsible for scheduling, training, Q/A-Q/C after the equipment was installed.
- Designed and implemented subcontractor training program.
- Tracked all subcontracted work, managing expenses.
- Reviewed and approved all expense reports.

Technical Coordinator

- Scheduled all of our installations and services, available personnel and cost.
- Performed site surveys
- Responsible for ensuring that all QA/QC steps were followed within company policy prior to product installation
- Installation and troubleshooting of 12 volt electronic systems with a multi-meter and a tone generator
- Ensured that equipment was received from production to ensure proper ship dates, using UPS, Fed-Ex, and DHL.
- Approved all expenses for department.
- Responsible for all international shipping, to ensure cost controls and customs requirements were met.
- Implemented inventory controls

United States Marine Corps, MCAS Miramar, California

January 1997 to February 2001

Electronics Technician / Quality Assurance Inspector

- Directly responsible for supervision of staff of 20-30, depending on workload.
- Responsible for performance evaluations.
- Successfully maintained all electrical components on kc-130 aircraft, including circuit breakers, antennas, radios and guidance equipment, wires, cable, and cannon plugs.
- Troubleshooting to the component level, schematic reading, wire and cable repair and replacement.
- Skilled at reading and following wire run manuals and installation publications; extensive knowledge on how the systems work and how to repair or replace them.
- Extensive training on use of test equipment, including multi-meters, oscilloscopes, air data test sets, and variable power supplies.
- Performed operations checks to insure that the problems were properly repaired.
- Extensive soldering experience; cable repairs, cannon plugs, and light board level work.